

Fiscal Year Ending June 30, 2021

# Financial Highlights

## OPERATING REVENUE

Grants and Contributions	
Members and Friends	\$ 564,861
Foundations, Corporations, Estates	1,175,402
Annual Gala	136,059
Townships and Municipalities	291,458
Government Grants	1,065,895
Program Fees and Contracts	
State Contracts	2,767,002
Registration and Membership Fees	462,866
Program Service Fees	244,319
Other Income	4,586
<b>Total Revenue</b>	<b><u>\$6,712,448</u></b>

## OPERATING EXPENSES

Senior and Family Services	\$ 4,056,517
North Shore Senior Options	347,335
Lifelong Learning	713,244
House of Welcome Adult Day Services	574,742
Management and General/Fundraising	1,172,147
<b>Total Expenses</b>	<b><u>\$6,863,985</u></b>
<b>Revenue Under Expenses</b>	<b><u>(\$151,537)</u></b>

## NET ASSETS (as of June 30, 2021)

Without Donor Restrictions	
Undesignated	\$ 313,135
Board Designated	458,661
With Donor Restrictions	
Purpose and Time Restrictions	314,200
Perpetual in Nature	61,581
<b>Total Net Assets</b>	<b><u>\$1,147,577</u></b>

*We acknowledge with gratitude in-kind contributions from friends and organizations and volunteer services from individuals.*