

## FISCAL YEAR ENDED JUNE 30, 2020

North Shore Senior Center is proud to report another year of strong support from our generous donors. As we move forward into 2021, we remain committed to fiscal vigilance to ensure sustainability, compassionate care and high-quality programming for the communities we serve.

### OPERATING REVENUE

Grants and Contributions	
Members and Friends	\$ 555,945
Foundations, Corporations, Estates	1,321,402
Annual Gala	190,811
Townships and Municipalities	314,133
Government Grants	1,830,708
Program Fees and Contracts	
State Contracts	2,774,902
Registration and Membership Fees	394,970
Program Service Fees	680,739
Other Income	4,306
<b>Total Revenue</b>	<b>\$8,067,916</b>

### OPERATING EXPENSES

Senior and Family Services	\$ 4,114,586
North Shore Senior Options	613,414
Lifelong Learning	999,911
House of Welcome Adult Day Services	1,123,490
Management and General/Fundraising	1,171,342
<b>Total Expenses</b>	<b>\$8,022,743</b>
<b>Revenue Over Expenses</b>	<b>\$45,173</b>

### NET ASSETS (as of June 30, 2020)

Without Donor Restrictions	
Undesignated	\$ 1,124,322
Board Designated	458,661
With Donor Restrictions	
Purpose and Time Restrictions	173,421
Perpetual in Nature	61,581
<b>Total Net Assets</b>	<b>\$1,817,985</b>

*We acknowledge with gratitude in-kind contributions from friends and organizations and volunteer services from individuals.*